

## **BDC Industry Review**

### **THIRD QUARTER 2014**

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December 10, 2014

We are pleased to release our third quarter 2014 BDC Industry Report. We thank our subscribers for their support of Blue Vault Partners, the industry's independent research resource for providing transparency, education and understanding to the industry.

With \$14.7 billion in assets under management, nontraded BDCs have become a significant piece of the alternative investment spectrum. Additionally, the nearly \$9 billion in new funds registered with the SEC shows that there is substantial growth still to come. Competition in the industry will increase as well-capitalized entrants step in. Funds will need to find ways of differentiating themselves through strategy, messaging, distribution channels or otherwise.

As always, we appreciate your support and welcome any comments, suggestions or questions on the report. Our goal is that Blue Vault Partners will allow you to be better educated and make more informed investment decisions. We are always looking for new ways to enhance the reports and add value for our subscribers.

Our Best Regards,

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### **Metric Definitions & Explanations**

### A Portfolio Details

Includes a summary of the portfolio holdings for the current period as reported on the BDC's balance sheet. Items categorized as investments include debt investments, preferred equity, common equity and other short-term investments. Cash and Cash Equivalents include cash on the balance sheet and other cash-like liquid assets.

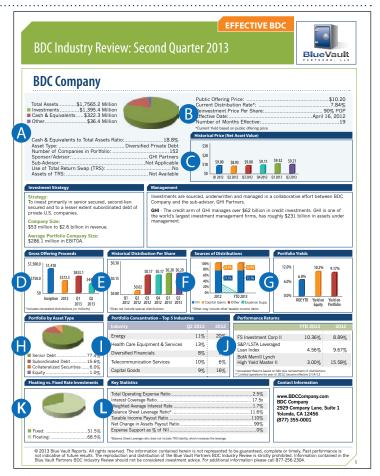
This section also includes a current overview of the BDC's investment strategy as it relates to the types of investments it makes, the industries the fund is focused on and the size of companies the fund plans to invest in. Specifics found in this section include number of portfolio companies and the investment management advisor. Also included is whether the company employs a Total Return Swap (TRS) and the value of the assets in the TRS.

**Total Return Swap (TRS)** – An investment vehicle designed to give the fund additional interest payments and capital gains without having to purchase the assets and hold on the balance sheet. Cash collateral and payments to the institution holding the investments are typically required. The fund essentially "borrows" the TRS portfolio without the full risk of purchasing the investments outright.

**Net Taxable Income** – The tax-basis of earnings, which includes net investment income, realized capital gains, unrealized gains on TRS Assets and foreign exchange and other derivatives. Taxable income is reported on an investor's 1099 to reconcile distributions to taxable income, capital gains and return of capital.

The initial offering date is defined as the date the BDC was considered "effective" by the SEC and began raising money in its public offering. The number of months indicates how long the BDC has been raising capital and the anticipated offering close date is the date the BDC anticipates closing the BDC to new investments. The current price per share and reinvestment price per share are based on either the most recent offering price or the most recent price published.

- B Public Offering Price (POP) & Current Distribution Rate
  The price at which shares are offered to the public. The offering
  price changes whenever a material change in the Net Asset
  Value (NAV) occurs. Current distribution rate is annualized.
- Net Asset Value (NAV) Per Share
  The sum of the fair value of the total assets minus the total liabilities divided by the total number of shares outstanding. This number is reported publicly at least every quarter.
- Defined as the sales of nontraded BDC shares plus shares purchased through dividend reinvestment.
- Historical Distribution Historical distribution shows the per share distribution amount in dollars.



#### Sources of Distributions

Note – comparisons may differ due to the fact that some funds use GAAP numbers and some use tax numbers for showing sources of distributions. In funds showing taxable income sources of distributions, unpaid & not yet earned incentive fees may show as "Other" for sources of distributions.

**Net Investment Income (NII)** –Income earned from investments during the quarter or year less investment and operating expenses. Expense support or the reimbursement of expense support may be subtracted from or added, respectively, to operating expenses. This portion of income is the most sustainable portion and should represent where the majority of distributions are coming from.

**Net Realized Gains (Capital Gains)** – Gains or losses from investments that were sold in the quarter or year. Although it is an important component of income to the fund, realized gains can be unpredictable and will not be consistent from quarter to quarter.

**Expense Support** – Expenses paid for by the advisor, sponsor or affiliated holding company during the quarter or year. Typically expense support is given at the beginning of the fund's lifecycle and tapers off as the fund begins to make

1



### **Metric Definitions & Explanations**

investments and generate income and capital gains. These expenses are typically reimbursed to the sponsor or advisor over time. This number may also include fee waivers by the fund.

### **G** Portfolio Yields

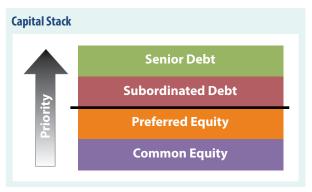
**Return on Equity (ROE)** – Calculated as the annualized Net Change in Assets from Operations (GAAP earnings measure), a line item that includes net investment income, realized and unrealized gains/losses, divided by the average total equity year-to-date.

**Yield on Equity** – Calculated as the annualized total investment income for the quarter divided by average equity for the period.

**Yield on Portfolio** – Calculated as the annualized total investment income for the quarter divided by the average total dollar amount of investments for the period.

### Portfolio by Asset Type

The percentage of investments that appear as senior debt, subordinated debt, preferred stock or common stock as it relates to total investment assets. The priority of repayment refers to the priority each investor receives in repayment in the event of bankruptcy. This is sometimes referred to as the capital stack.

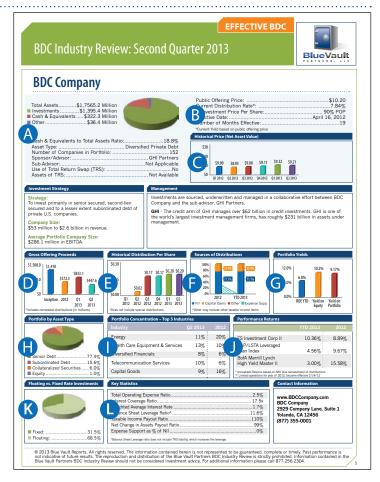


### Portfolio Concentration - Top 5 Industries

The top five industries that the fund holds in its portfolio (through companies in those respective industries) and the represented percentage of portfolio for the most recent quarter and previous year. This metric gives an understanding of whether the fund is overly concentrated in one or more industries.

### Performance Returns

**Annualized Return** – Calculated as the total return for the period converted into an annual rate. An example is a quarterly total return of 3% times 4 quarters equals 12% annualized rate. The annualized rate is subject to change based on future periods.



**S&P/LSTA US Leveraged Loan Index** – Capitalization-weighted syndicated loan index based upon market weightings, spreads and interest payments. The index seeks to mirror the market-weighted performance of the largest institutional leveraged loans. This index can be used to compare floating rate debt performance.

Bank of America Merrill Lynch High Yield Master II – A commonly used benchmark index for high yield corporate bonds. It is administered by Merrill Lynch. The Master II is a measure of the broad high yield market, unlike the Merrill Lynch BB/B Index, which excludes lower-rated securities. This index can be used to compare fixed rate/high yield debt performance.

### **K** Floating Rate vs. Fixed Rate Investments

Calculated as the total dollar amount of floating rate debt investments divided by the total dollar amount of debt investments. The same calculation is done for fixed rate debt investments. Generally for debt investors, fixed rate debt is preferred during times of falling interest rates and floating rate debt is preferred during times of rising interest rates. This section does not cover equity and other securities.



### **Metric Definitions & Explanations**

Floating Rate Debt – Debt that has a variable rate that changes based on changes in key interest rate indicators such as LIBOR, Fed Funds rate, Prime rate, Treasury yields, etc. The debt will many times be quoted as the indicator plus a spread amount. An example would be LIBOR + 250, which means the current LIBOR rate plus 2.50% is the current interest rate. Additionally, many floating rate loans have a floor which sets the minimum interest rate.

**Fixed Rate Debt** – Debt that has a fixed interest rate for a set period of time.

### Key Statistics

**Fund Operating Expense Ratio** – Calculated as the operating expenses (not including interest expenses) for the fund year-to-date divided by average net assets year-to-date starting with the beginning balance of the year. This ratio measures operational efficiency and impact of management fees and administrative expenses on the fund.

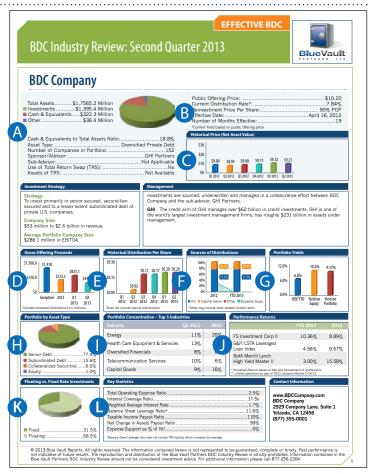
**Interest Coverage Ratio** – Calculated as the sum of Net Investment Income plus realized capital gains plus interest expense divided by total interest expense. This measures the ability of the company to pay ongoing interest expenses from operations.

**Weighted Average Interest Rate** – Calculated as the annualized current period interest expense divided by average borrowings for the period. This measure does not precisely evaluate the go-forward interest rate the fund pays, as new borrowings may not be reflected in interest payments for a given period. It does provide an estimate to determine the spread between interest payments and yield on borrowed assets.

**Leverage Ratio** – Calculated as the total borrowings divided by total assets. This number also includes off-balance sheet net TRS borrowings (TRS Notional Value minus Cash Collateral divided by TRS Notional Value).

**Taxable Income Payout Ratio** – Calculated as the year-to-date total distributions divided by the estimated year-to-date net taxable income. The metric is designed to determine how much of the distribution is derived from taxable income. Beyond the beginning stages of the fund, the ratio should be below or close to 100%.

**Net Change in Net Assets (Net Change in Assets)** –The GAAP measure for earnings, which includes net investment income, realized and unrealized capital gains, as well as certain accruals such as unearned performance incentive



fees.

**Net Change in Assets Payout Ratio** – Calculated as the year-to-date total distributions divided by the year-to-date net change in net assets. The metric is designed to determine how much of the distribution is derived from the net change in assets, or GAAP-related earnings. Beyond the beginning stages of the fund, the ratio should be below or close to 100%.

**Expense Support Percentage of Distribution** – Calculated as the year-to-date total expense support divided by the year-to-date distribution. This measures the amount of distributions that are provided through the sponsor/advisor's expense support agreement.



### The History of Business Development Companies (BDCs)

A business development company (BDC) is an SEC-registered investment company that invests in primarily private US-based businesses. This form of company was created by Congress in 1980 as amendments to the Investment Company Act of 1940. BDCs are typically taxed as regulated investment companies (RICs). Similar to REITs, BDCs are required to distribute at least 90% of taxable income as dividends to investors, and the company itself pays little or no corporate income tax.

Although the regulation for BDCs was passed in 1980, the creation of these companies did not come until the late 1990s and early 2000s. Furthermore, they did not begin to gain popularity until Apollo Investment Corporation raised \$930 million in a period of three months. This ignited a stream of BDC IPOs over the years following. Still the BDC industry remains relatively small when compared to mutual funds, REITs and other investments. Total BDC assets in the traded and nontraded are estimated to be close to \$45 billion.

### **Investments of BDCs**

BDCs invest primarily in private companies. They are required to invest 70% or more of their assets in US-based private companies. This is an investment type that was previously limited to institutional and wealthy individuals through private equity and private debt funds. Now through these SEC reporting funds, retail investors have access to private equity and debt investments.

Often, BDCs will invest in smaller or medium sized businesses. BDCs may be diversified in the industries they invest in or have a specific industry specialization (i.e. energy, technology, healthcare). Additionally they may focus on equity investments in companies, debt investments in companies or a hybrid of the two. BDCs utilize management teams and advisors to underwrite investments and make loans or equity investments into companies. So far, nontraded BDCs have primarily been focused on investing in the debt of businesses.

#### **Traded and Nontraded BDCs**

Historically BDCs have been traded on public exchanges. Mirroring what happened about a decade ago in the REIT industry, nontraded BDCs have become available in the past few years. The first nontraded BDC, FS Investment Corporation, became effective in January 2009. Another nontraded BDC did not become effective until 2011 with Corporate Capital Trust.

There are a few reasons that the nontraded structure has come about. One such reason is that it allows the BDC to raise capital continuously. There are two parts to this. It allows the BDC to raise capital across economic cycles rather than when the capital markets are up. Also, the continuous capital raise allows time for underwriting and investing in assets. Another reason is that the liquidity restrictions allow the BDC to be long-term focused. Additionally, the value of the investor's investment is based on Net Asset Value (NAV) of the assets and is not subject to the same volatility and pricing as the stock market. However, these investments are not for all investors. They cannot be bought and sold on the public markets and have limited liquidity provisions. Typically the investor will have to wait five to ten years until a "liquidity event," such as the sale of the portfolio or listing on an exchange, takes place.

### **External and Internal Management**

Similar to REITs, BDCs can be externally or internally managed. External management is a structure where an advisor makes investments and manages the portfolio for the BDC. The BDC itself has no employees, but pays a management fee to the advisor. Internal management means that the BDC has employees and overhead that are a normal operating expense to the BDC. However most BDCs, traded and nontraded, are externally managed. The reason for this is that many BDCs are advised by experienced private equity or investment management companies. This allows those investment companies to use resources from across their organization to underwrite, manage and handle the administration of the BDC



### **Nontraded BDC Industry Highlights & Capital Market Overview**

### **BDC Industry Facts (as of September 30, 2014)**

- \$14.7 billion in assets under management
- Average yield of 7.16%
- YTD Gross Equity Raise of \$4.2 billion
- Top 3 funds raised 57% of equity compared to 73% as of the 1st half of 2014
- Top 4 funds raised just less than 71% of industry equity, down from 83% in the 1st half of 2014
- 10 funds currently raising capital
- 1 closed fund (FS Investment Corporation II)
- 1 full cycle fund, now listed (FS Investment Corporation [NYSE:FSIC])
- 7 funds in registration with \$8.9 billion of registered equity offerings

Fund Name	Total Assets 3Q 2014	Gross Proceeds YTD 2014
Business Development Corporation of America	\$ 2,034.0	\$ 785.0
Business Development Corporation of America II	NA	NA
CION Investment Corporation	\$ 440.0	\$ 272.8
Corporate Capital Trust, Inc.	\$ 2,646.5	\$ 601.2
FS Energy and Power Fund	\$ 3,450.4	\$ 1,021.7
FS Investment Corporation II (Closed)	\$ 4,501.4	\$ 522.7
FS Investment Corporation III	\$ 595.3	\$ 549.9
HMS Income Fund, Inc.	\$ 385.6	\$ 163.0
Sierra Income Corporation	\$ 640.0	\$ 268.2
Triton Pacific Corporation	\$ 3.6	2.7
VII Peaks Co-Optivist Income BDC II	\$ 33.9	\$ 8.7
TOTAL	\$ 14,730	\$ 4,196

### **Capital Market Update**

Capital raise as of September 30, 2014 totaled \$4.2 billion. The trend of equity raise slowed from its 1st half-based expectation of \$6 billion. The slowdown can be attributed, in part, to the lower sales of Business Development Corporation of America because of broker dealers' lag time between signing on to the follow-on offering after finishing its IPO. Regardless of the temporary slowdown, we still anticipate that capital raise will be near \$6 billion for the year.

Another development on the capital raise end of the market is that although total capital raise in the industry is increasing, the top funds are not raising as much from a market share standpoint as they were before. This quarter, the top three funds raised only 57% of industry capital compared to 73% in the first half of 2014. Although the drop can be partially attributed to specific situations with individual BDCs, we expect that this will become the norm as more BDCs enter the market (especially well-capitalized and well-known sponsored funds).

AUM has increased explosively since 2009 when the first nontraded BDC went effective. With an annual growth rate of 166% from 2009 to 3Q 2014, this sub-industry is booming. We expect growth to slow as the market reaches

Fund Name	Sub-Advisor / Affiliated Sponsor	Dealer Manager	Registered Amount
NexPoint Capital LLC.	Highland Capital Management	Highland Capital Securities	\$1,500,000,000
Yorke Capital Corp.	Yorke Capital Management	Orchard Securities LLC	\$ 200,000,000
FS Energy & Power Fund II	Franklin Square Capital Partners & (Sub) GSO/Blackstone	FS2 Capital	\$ 3,000,000,000
Griffin-Benefit Street Partners BDC Corp.	Benefit Street Partners / Griffin Capital	Griffin Capital	\$ 1,500,000,000
Carey Credit Income Fund (A & T Shares)	W.P. Carey / Guggenheim Partners	Carey Financial / WP Carey	\$ 700,000,000
Corporate Capital Trust II (A & T Shares)	KKR / CNL Financial	CNL Securities	\$ 1,460,250,000
Credit Suisse Corporate Credit	Credit Suisse	Credit Suisse	\$ 500,000,000
TOTAL AMOUNT REGISTERED			\$8,860,250,000

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### **Nontraded BDC Industry Highlights & Capital Market Overview**

a critical mass, but will likely reach \$30 billion in the next 3-5 years (slightly less than the market cap of all traded BDCs).

New funds in registration total nearly \$9 billion. Among the largest new entrants are Credit Suisse, Highland Capital Management and WP Carey with Guggenheim Partners as a sub-advisor.

From a broader credit market perspective, a pullback in bond and secondary loan prices during the 3rd quarter hindered total returns for many BDCs as the market anticipated a potential interest rate hike by the U.S. Federal Reserve. As BDCs originate loans and hold loans to maturity, the price changes are not as relevant to the long-term performance of BDCs. As yield producers, BDCs focus more on the current income of their investments, rather than the quarter to quarter or day to day changes in loan/bond prices. The importance of underwriting loans that ensure continuity of interest income to the portfolio is becoming more apparent as BDCs are originating more loans as they grow in AUM (assets under management).

A risk, even with BDCs weighted toward variable rate loans, is how well portfolios will perform in the face of interest rate hikes by the Federal Reserve heading into 2015. Rapid and large rate hikes could move more quickly than the loans have the ability to adjust. However, the best portfolios will continue to provide attractive income to investors even during periods of uncertainty.

When looking at the current income investment universe, BDCs offer a relatively attractive proposition. With the 10-year U.S. Treasury hovering near 2.25%, U.S. corporate bonds yielding 3.14% and high yield bonds yielding 6.33% as of December 8, 2014, the healthy average yield of 7.16% for BDCs provide a significant advantage to yield seekers. Each of those previously mentioned investments carry their own risk profiles, but investors get rewarded handsomely for the risk assumed.



### **BDC Overall Industry Summary**

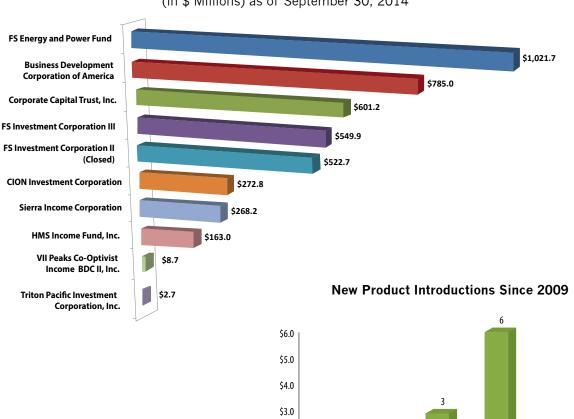
### **Total Nontraded BDC Industry Assets** (in \$ Millions) as of September 30, 2014

Closed \$4.50

#### **Total Industry Assets** (in \$ Millions) as of September 30, 2014 \$16,000 \$14,736 \$13,759 \$14,000 \$12,000 \$10,000 \$6,998 \$8,000 \$6,000 \$4,000 \$2,389 \$2,000 \$782 \$110 2009 2010 2011 2012 2013 2014

### **Gross Equity Raise YTD 2014**

(in \$ Millions) as of September 30, 2014





### **BDC Fund Offerings Summary**

Fund Name	Open/Closed	Effective Date	Sponsor/Advisor	Sub-Advisor	Total Assets Q2 2014	Gross Proceeds YTD 2014	Current Yield
Business Development Corporation of America	Open	January 25, 2011	AR Capital	NA	\$2,034.0	\$785.0	7.75%
Business Development Corporation of America II	Open	September 8, 2014	AR Capital	NA	NA	NA	NA
CION Investment Corp	Open	July 2, 2012	Icon Investments	Apollo Global Management	\$440.0	\$272.8	7.00%
Corporate Capital Trust, Inc.	Open	April 4, 2011	CNL Financial Group	KKR	\$2,646.5	\$601.2	7.12%
FS Energy and Power Fund	Open	May 12, 2011	Franklin Square Capital Partners	GSO - Blackstone	\$3,450.4	\$1,021.7	6.44%
FS Investment Corporation II (Closed)	Closed	February 14, 2012	Franklin Square Capital Partners	GSO - Blackstone	\$4,501.4	\$522.7	7.11%
FS Investment Corporation III	Open	December 31, 2013	Franklin Square Capital Partners	GSO - Blackstone	\$595.3	\$549.9	7.00%
HMS Income Fund, Inc.	Open	June 4, 2012	Hines	Main Street Capital	\$385.6	\$163.0	7.00%
Sierra Income Corporation, Inc.	Open	April 16, 2012	Sierra - Medley Capital	NA	\$640.0	\$268.2	7.80%
Triton Pacific Corporation, Inc.	Open	September 4, 2012	Triton Pacific Group	NA	\$3.6	\$2.7	N/A
				TOTAL	\$14,736	\$4,196	



### **BDC Fee Comparison**

Effective Nontraded BDCs		Maximum Fro	nt-End Fee	S		Manage	ement Fees			Actual Operating Expenses
Fund Name	Sponsor/Advisor	Max. Sales Commission	Dealer- Manager Fee	Offering Expenses	Max Total Load	AUM Fee	Incentive Fee Income/ Capital Gains	Preferred Return	Catch-Up Percent	Annualized Operating Expense Ratio (2014 YTD)*
Business Development Corporation of America	AR Capital	7.00%	3.00%	1.50%	11.50%	1.50%	20.00%	7.00%	8.75%	2.47%
Business Development Corporation of America II	AR Capital	7.00%	3.00%	1.50%	11.50%	1.50%	20.00%	7.00%	8.75%	NA
CION Investment Corp	Icon Investments	7.00%	3.00%	1.50%	11.50%	2.00%	20.00%	7.50%	9.38%	1.60%
Corporate Capital Trust, Inc.	CNL Financial Group	7.00%	3.00%	1.10%	11.10%	2.00%	20.00%	7.00%	8.75%	1.61%
FS Energy and Power Fund	Franklin Square Capital Partners	7.00%	3.00%	1.50%	11.50%	2.00%	20.00%	6.50%	8.13%	2.73%
FS Investment Corporation II	Franklin Square Capital Partners	7.00%	3.00%	1.50%	11.50%	2.00%	20.00%	7.50%	9.38%	4.31%
HMS Income Fund, Inc.	Hines	7.00%	3.00%	1.50%	11.50%	2.00%	20.00%	7.50%	9.38%	8.33%
Sierra Income Corporation	Sierra - Medley Capital	7.00%	2.75%	1.25%	11.00%	1.75%	20.00%	7.00%	8.75%	7.31%
Triton Pacific Investment Corporation, Inc.	Trition Pacific Capital	7.00%	3.00%	2.00%	12.00%	2.00%	20.00%	8.00%	10.00%	_
VII Peaks-KBR Co-Optivist Income BDC II, Inc.	VII-Peaks KBR	7.00%	3.00%	1.50%	11.50%	1.5% – 2.0%	20.00%	8.00%	NA	_

<sup>\*</sup>Annualized Operating Expense Ratio uses expenses stated on the income statement and does not take into account expense support or fee waivers. Total Operating Expense Ratio will likely be overstated during the fundraising stage of each fund. The average net assets used in the calculation is likely to be less than current net assets, causing the ratio to be higher than if the fund was stabilized.

<sup>&</sup>quot;Fee waivers are not reflected in the expense ratios, and may cause expenses to be lower than stated in the table above.



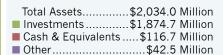
### **BDC Performance Summary**

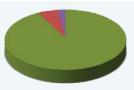
Effective Nontraded BDCs (Greater than \$50 million in AUM	)	Total Returns			
Fund Name	Sponsor/Advisor	2014 YTD	2013	2012	2011*
Business Development Corporation of America	AR Capital	6.60%	14.12%	15.19%	8.36%
Corporate Capital Trust	CNL Financial Group	6.70%	11.40%	14.30%	12.23%
FS Energy and Power Fund	Franklin Square Capital Partners	5.59%	10.49%	14.07%	2.11%
FS Investment Corporation II (Closed)	Franklin Square Capital Partners	7.67%	10.81%	8.82%	_
Sierra Income Corporation	Sierra - Medley Capital	5.83%	11.75%	_	_
CION Investment Corporation	ICON Investments	5.86%	11.96%		•
HMS Income Fund	Hines	4.49%	8.47%		:
Benchmark Comparison					
S&P/LSTA Leveraged Loan Index		2.11%	5.25%	9.67%	1.51%
BofA High Yield Master II Index		3.61%	7.42%	15.58%	4.38%
Median		5.86%	11.40%	14.19%	8.36%
Mean		6.11%	11.29%	13.10%	7.57%

<sup>\*</sup> All funds but FS Investment Corp had limited operations for the year of 2011, FS Investment Corp II had limited operations in 2012



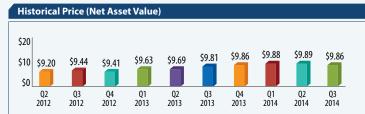
### **Business Development Corporation of America**





Cash & Equivalents to Total Assets Ra	atio:5.7%
Asset Type:	
Number of Companies in Portfolio:	
Sponsor/Advisor:	AR Capital - BDCA Adviser
Sub-Advisor:	Not Applicable
Use of Total Return Swap (TRS):	No
Assets of TRS:	\$0.0 Million
*TRS was terminated on June 27, 2014	





#### Investment Strategy

#### Strategy:

To invest largely in senior secured and second lien debt securities and mezzanine debt securities issued by middle market companies.

#### Company Size:

\$10 million to \$1 billion in revenue

#### Management

Investments are sourced, underwritten and managed by a single advisor and management team. BDCA Adviser is a wholly owned affiliate of AR Capital. The management team has experience in banking, loan origination, private equity investing & management, as well as real estate credit underwriting and investing.

**AR Capital** – An alternative investment firm that invests in real estate and private company securities. AR Capital manages \$13 billion in alternative investments.

### **Gross Offering Proceeds**



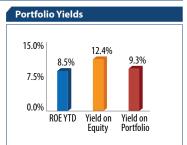
\*Includes reinvested distributions (in millions)

### **Historical Distribution Per Share**

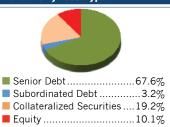




**Sources of Distributions** 



### Portfolio by Asset Type



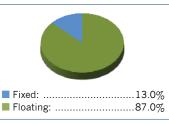
### Portfolio Concentration – Top 5 Industries

Industry	2014 YTD	2013
Diversified Investment Vehicles	26%	24%
Health Care Providers & Services	6%	7%
Diversified Consumer Services	6%	4%
Automotive	5%	NA
Aerospace & Defense	5%	3%

### **Performance Returns**

	2014 YTD	2013	2012	2011*
Business Development Corporation of America	6.60%	14.12%	15.19%	8.36%
S&P/LSTA Leveraged Loan Index	2.11%	5.25%	9.67%	1.51%
BofA Merrill Lynch High Yield Master II	3.61%	7.42%	15.58%	4.38%
*YTD returns are not annualized				

### Floating vs. Fixed Rate Investments



### **Key Statistics**

Fund Operating Expense Ratio	3.7%
Interest Coverage Ratio	
Weighted Average Interest Rate	
Leverage Ratio	26.0%
Taxable Income Payout Ratio*	100.0%
Net Change in Assets Payout Ratio	106.0%
Expense Support % of Distribution	0.0%
"RDCA only reports adjusted net investment income quarterly, may differ from tayable	

### **Contact Information**

www.BDCofAmerica.com Realty Capital Securities Three Copley Place Suite 3300 Boston, MA 02116

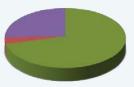
(877) 373-2522

\*See additional notes on page 19.



### **CION Investment Corporation**





Cash & Equivalents to Total Asse	ts Ratio:3.3%
Asset Type:	Diversified Private Debt
Number of Companies in Portfol	io:99
Sponsor/Advisor:	ICON Investments / CIM
Sub-Advisor:	. Apollo Investment Management
Use of Total Return Swap (TRS):	Yes
Assets of TRS:	





#### Investment Strategy

#### Strategy

Primarily invests in the senior secured debt of U.S. middle market companies. The investment objective is to generate current income and to a lesser extent, capital appreciation for its investors.

#### Company Size:

EBITDA of \$50 million or less.

### Average Portfolio Company Size:

\$85.5 million in EBITDA

#### Management

Investments are sourced, underwritten and managed by CION Investment Management, an ICON Investments subsidiary, and and has engaged Apollo Investment Management as a sub-adviser to source investments and make investment recommendations.

**ICON Investments** – With more than 27 years of experience and having made approximately \$4 billion in total investments, ICON provides direct financing to public and private companies through secured financing such as equipment financing.

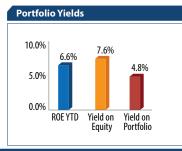
**Apollo Investment Management - a subsidiary of Apollo Global** – a global private equity, credit and real estate investment management firm with over \$159 billion in assets under management.

### \$500.0 \$435 \$250.0 \$151 \$250.0 \$99

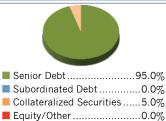








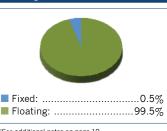
### Portfolio by Asset Type



Portfolio Concentration – Top 5 Industries					
Industry	2014 YTD	2013			
Services: Business	16%	15%			
High Tech Industries	9%	3%			
Healthcare & Pharmaceuticals	8%	15%			
Beverage, Food & Tobacco	6%	4%			
Consumer Goods: Durable	5%	8%			

Performance Returns		
	2014* YTD	2013*
CION Investment Corp	5.86%	11.96%
S&P/LSTA Leveraged Loan Index	2.11%	5.25%
BofA Merrill Lynch High Yield Master II	3.61%	7.42%
*YTD returns are not annualized		

### Floating vs. Fixed Rate Investments



### **Key Statistics**

Short-term Treasury Investments not included

Fund Operating Expense Ratio	4.5%
Interest Coverage Ratio	
Weighted Average Interest Rate	Not Applicable
Leverage Ratio	37.6%
Taxable Income Payout Ratio	101.2%
Net Change in Assets Payout Ratio	118.7%
Expense Support % of Distribution	6.6%

### **Contact Information**

www.CIONInvestmentcorp.com

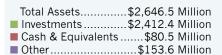
CION Investment Corp. 3 Park Avenue, 36th Floor New York, NY 10016

(800) 435-5697

\*See additional notes on page 19.



### **Corporate Capital Trust, Inc.**





Cash & Equivalents to Total Assets Ratio	:3.0%
Asset Type:	
Number of Companies in Portfolio*:	111
Sponsor/Advisor:	CNL Financial Group
Sub-Advisor:	KKR
Use of Total Return Swap (TRS):	Yes
Assets of TRS:	\$108 Million
*Including TRS	

Public Offering Price:	\$11.30
Current Distribution Rate:	
Reinvestment Price Per Share:	
Effective Date:	
Number of Months Effective:	•



#### Investment Strategy

To invest in senior and subordinated debt of medium and large sized U.S. companies. Investments in companies may be accompanied by warrants, options, equity co-investments or other forms of equity.

#### **Company Size:**

EBITDA greater than \$25 million

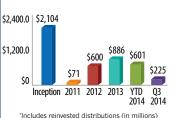
#### Management

Investments are sourced, underwritten and managed in a collaborative effort by KKR and CNL. Although the investment activity is primarily led by KKR, the partnership provides dual underwriting for investments.

KKR - A global investments firm that manages over \$96 billion in assets. The firm was founded in 1976 and has completed 250 private equity transactions with a total value of more

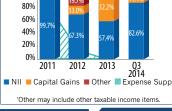
CNL - A private investment firm founded in 1973 that provides global real estate and alternative investment opportunities. CNL and its affiliates have formed or acquired companies with more than \$29 billion in assets.

### **Gross Offering Proceeds**

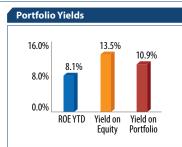




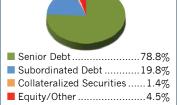




**Sources of Distributions** 



### Portfolio by Asset Type



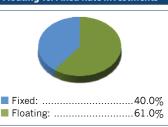
### **Portfolio Concentration - Top 5 Industries**

Industry	2014 YTD	2013
Consumer Durables & Apparel	20%	19%
Software & Services	10%	8%
Capital Goods	9%	5%
Retailing	9%	11%
Health Care Equipment & Services	8%	9%

### **Performance Returns**

	2014 YTD	2013	2012	2011**
Corporate Capital Trust, Inc.	6.70%	11.40%	14.30%	12.23%
S&P/LSTA Leverage Loan Index		5.25%	9.70%	1.50%
BofA Merrill Lynch High Yield Master I	3.61%	7.42%	15.58%	4.30%
* YTD returns are not annua ** Annualized due to limited		2011		

### Floating vs. Fixed Rate Investments



Fund Operating Expense Ratio	4.9%
Interest Coverage Ratio	5.9x
Weighted Average Interest Rate**	4.5%
Leverage Ratio	24.0%
Taxable Income Payout Ratio*	74.0%
Net Change in Assets Payout Ratio	98.0%
Expense Support % of Distribution	0.0%
*Average borrowings stated in quarterly SEC filling. **Using stated weighted average borrowings in	SEC filing.

### **Contact Information**

www.CorporateCapitalTrust.com

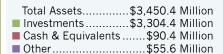
CNL Financial Group Inc. 450 S. Orange Ave. Orlando, FL 32801

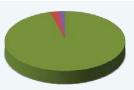
(407) 650-1000

\*See additional notes on page 19.



### **FS Energy & Power Fund**





Cash & Equivalents to Total Ass	ets Ratio:2.6%
	Diversified Private Debt
	olio:130
Sponsor/Advisor:	Franklin Square Capital Partners
Sub-Advisor:	GSO – Blackstone
Use of Total Return Swap (TRS)	):No
Assets of TRS:	\$0 Million

Public Offering Price:	\$11.00
Current Distribution Rate*:	
Reinvestment Price Per Share:	
Effective Date:	
Number of Months Effective:	



#### Investment Strategy

#### Strategy:

To invest primarily in the debt and income-oriented equity securities of private U.S. companies in the energy and power industry.

#### Company Size:

Not Applicable

**Average Portfolio Company Size:** \$232.8 million in EBITDA

### Management

Investments are sourced, underwritten and managed in a collaborative effort between Franklin Square (FS) Capital Partners and the sub-advisor, GSO Capital Partners, a Blackstone company.

**GSO - Blackstone** – The credit arm of Blackstone, GSO manages over \$70.2 billion in credit investments. Blackstone is one of the world's largest investment management firms, has roughly \$284 billion in assets under management.

**Franklin Square Capital Partners** – An alternative investments firm founded in 2007 with an experienced team of investment professionals. The firm manages \$13.5 billion in BDC assets.

### **Gross Offering Proceeds**

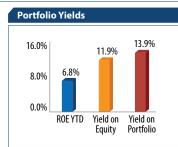


\*Includes reinvested distributions (in millions)

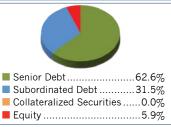
### **Historical Distribution Per Share**







### Portfolio by Asset Type



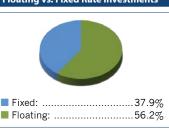
### Portfolio Concentration – Top 5 Industries

Industry	2014 YTD	2013
Upstream	51%	48%
Midstream	8%	13%
Downstream	0%	0%
Power	8%	7%
Service & Equipment	33%	32%

### **Performance Returns**

	2014 YTD	2013	2012	2011**
FS Energy & Power Fund	5.59%	10.49%	14.07%	2.11%
S&P/LSTA Leveraged Loan Index		5.25%	9.67%	1.51%
BofA Merrill Lynch High Yield Master II	3.61%	7.42%	15.58%	4.38%
"YTD returns are not annualized due to limited op-		011		

### Floating vs. Fixed Rate Investments



#### v Statistics

Fund Operating Expense Ratio	4.5%
Interest Coverage Ratio	
Weighted Average Interest Rate	2.6%
Leverage Ratio	21.6%
Taxable Income Payout Ratio	102.0%
Net Change in Assets Payout Ratio	102.8%
Expense Support % of Distribution	0.0%

### **Contact Information**

www.FSEnergyandPowerFund.com Franklin Square Capital Partners

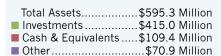
2929 Arch Street, Suite 675 Philadelphia, PA 19104

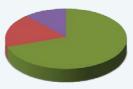
(877) 372-9880

\*See additional notes on page 19

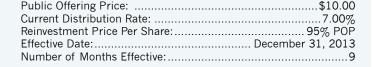


### **FS Investment Corporation III**





Cash & Equivalents to Total Assets	Ratio:18.4%
Asset Type:	Diversified Private Debt
Number of Companies in Portfolio:	63
Sponsor/Advisor: Fra	anklin Square Capital Partners
Sub-Advisor:	GSO - Blackstone
Use of Total Return Swap (TRS):	Yes
Assets of TRS:	\$205.7 Million*
*TRS Agreement began June 26, 2014	







#### Investment Strategy

To invest primarily in senior secured, second-lien secured and to a lesser extent subordinated debt of private U.S. companies.

#### Company Size:

\$50 million to \$2.5 billion in revenue

**Average Portfolio Company Size:** 

\$193.1 million in EBITDA

#### Management

Investments are sourced, underwritten and managed in a collaborative effort between Franklin Square (FS) Capital Partners and the sub-advisor, GSO Capital Partners, a Blackstone company.

GSO - Blackstone - The credit arm of Blackstone, GSO manages over \$70.2 billion in credit investments. Blackstone is one of the world's largest investment management firms, has roughly \$284 billion in assets under management.

Franklin Square Capital Partners - An alternative investments firm founded in 2007 with an experienced team of investment professionals. The firm manages \$13.5 billion in BDC assets.

**Performance Returns** 

S&P/LSTA Leveraged

BofA Merrill Lynch

High Yield Master II

\* YTD returns are not annualized \*\* Annualized due to limited operating data in 2014

FS Investment

Corporation III

Loan Index

### **Gross Offering Proceeds**





Q2 Q3 2014 2014

Commercial & Professional Services

Portfolio Concentration - Top 5 Industries



2014 YTD 20%

17%

12%

11%

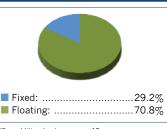
9%

**Portfolio Yields** 

# Portfolio by Asset Type

■ Senior Debt84.0%
Subordinated Debt16.0%
Collateralized Securities0.0%
Equity/Other0.0%
Floration on Firm d Boto loss stores and

### Floating vs. Fixed Rate Investments



### **Key Statistics**

Materials

Energy

Consumer Services

Capital Goods

Fund Operating Expense Ratio	NA
Interest Coverage Ratio	NA
Weighted Average Interest Rate	NA
Leverage Ratio	18.7%
Taxable Income Payout Ratio*	101.7%
Net Change in Assets Payout Ratio	176.4%
Expense Support % of Distribution	35.0%
*Commenced operations on April 2, 2014 · limited operating data	

### **Contact Information**

www.FSInvestmentCorpiii.com Franklin Square Capital Partners 2929 Arch Street, Suite 675 Philadelphia, PA 19104

(877) 372-9880

\*See additional notes on page 19.

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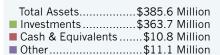
NA

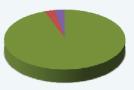
2.11%

3.61%



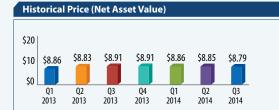
### **HMS Income Fund Inc.**





Cash & Equivalents to Total Asse	ets Ratio:2.8%
Asset Type:	Diversified Private Debt
Number of Companies in Portfo	lio:85
Sponsor/Advisor:	Hines
Sub-Advisor:	.Main Street Capital Corporation
Use of Total Return Swap (TRS)	No
Assets of TRS:	Not Applicable





#### Investment Strategy

Generate current income and to a lesser, extent capital gains primarily through debt and equity investments in privately owned U.S. lower middle market companies as well as upper middle market firms.

#### Company Size:

Annual revenues of \$10 million to \$150 million (lower middle market) up to \$3 billion (upper middle market)

#### Management

Investments are managed by HMS Adviser, a Hines subsidiary, and sub-advised by Main Street Capital. Main Street provides sourcing, evaluation, negotiation and structuring for HMS's

Hines – A global real estate investment firm that manages or has interests in over \$23 billion of investments. Together with its predecessor, Hlnes has been investing and managing real estate for over 50 years..

Main Street Capital - A manager of private debt and equity investments, Main Street Capital Corp. is a publicly traded BDC with a market capitalization of roughly \$1.25 billion.

### **Gross Offering Proceeds**



\*Includes reinvested distributions (in millions)

### **Historical Distribution Per Share**



Hotels, Restaurants, and Leisure

Electronic Equipment, Instruments,

Health Care Providers and Services

\* Short-term Treasury Investments not included

Portfolio Concentration - Top 5 Industries



5% 11%

3%

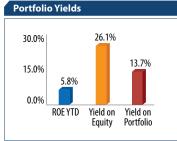
6%

6%

6%

**Sources of Distributions** 

80%



### Portfolio by Asset Type



85.0%
14.5%

Subordinated	Dept	14.5%
Collateralized	Securities	.0.0%
Equity		.0.5%

### **Key Statistics**

& Components

Media

IT Services

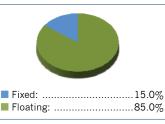
Fund Operating Expense Ratio	6.4%
Interest Coverage Ratio	
Weighted Average Interest Rate	4.0%
Leverage Ratio	37.0%
Taxable Income Payout Ratio*	100.0%
Net Change in Assets Payout Ratio	133.0%
Expense Support % of Distribution	42.0%

### **Performance Returns**

20	014 YTD*	2013*	2012
HMS Income Fund Inc.	4.49%	8.47%	10.85%
S&P/LSTA Leveraged Loan Index	2.11%	5.25%	9.67%
BofA Merrill Lynch High Yield Master II	3.61%	7.42%	15.58%
* VTD	·	·	

\* YTD returns are not annualized
\*\* Limited operations for year of 2012, became effective 2/14/12

### Floating vs. Fixed Rate Investments



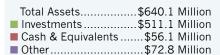
\*See additional notes on page 19.

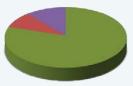
### **Contact Information**

www.HinesSecurities.com/ BDCS/HMS-Income-Fund **Hines Securities** 2800 Post Oak Boulevard, Suite 4700, Houston, TX 77056 888.446.3773

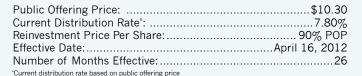


### **Sierra Income Corporation**





Cash & Equivalents to Total Assets	Ratio:8.8%
Asset Type:	Diversified Private Debt
Number of Companies in Portfolio	:66
Sponsor/Advisor:	. SIC Advisors - Medley Capital
Sub-Advisor:	Not Applicable
Use of Total Return Swap (TRS):	Yes
Assets of TRS:	\$214.0 Million





#### Investment Strategy

#### Strategy:

To invest primarily in debt of privately owned U.S. companies with a focus on senior secured debt, second lien debt, and to a lesser extent, subordinated debt

#### Company Size:

Enterprise value of \$50 million to \$4 billion

#### Management

Investments are sourced, underwritten and managed by SIC Advisors, Medley Capital professionals.

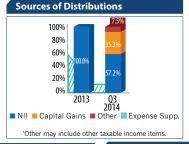
SIC Advisors - Medley Capital – Management team members bring an average of more than 20 years experience in principal finance, investment sourcing, credit analysis, transaction structuring, due diligence and investing. Medley Capital, the parent company of SIC Advisors has several private investment funds and a publicly traded BDC (Medley Capital Corporation) with combined assets of \$2.5 billion.

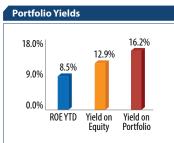
### 



### \$0.30 \$0.15 \$0.00 2012 2013 2014 2014 2014 2014 \*Dees not include special distributions

**Historical Distribution Per Share** 





Portfolio by Asset Type		
■ Senior Debt99.0%		
Subordinated Debt0.0%		
Collateralized Securities 0.0%		
■ Equity1.0%		

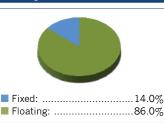
Portfolio Concentration – Top 5 Industries		
Industry	2014 YTD	2013
Diversified/Conglomerate Service	9%	3%
Automobile	8%	5%
Electronics	8%	9%
Oil and Gas	7%	13%
Buildings and Real Estate	6%	5%
*Includes TRS Portfolio		

Performance Returns		
	2014* YTD	2013*
Sierra Income Corporation	5.83%	11.75%
S&P/LSTA Leveraged Loan Index	2.11%	5.25%
BofA Merrill Lynch High Yield Master II	3.61%	7.42%
"YTD returns are not annualized "Limited operations for year of 2012, became effective 2/14/12		

**Contact Information** 

(949) 706-8640

### Floating vs. Fixed Rate Investments



	Fund Operating Expense Ratio	7.0%
	Interest Coverage Ratio	
	Weighted Average Interest Rate	3.1%
	Leverage Ratio	39.4%
	Taxable Income Payout Ratio	127.0%
	Net Change in Assets Payout Ratio	103.0%
	Expense Support % of Distribution	11.6%

www.SierraIncomeCorp.com SC Distributors 610 Newport Center Drive Suite #350 Newport Beach, CA 92660

"See additional notes on page 19

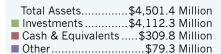


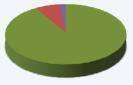
# Effective Nontraded BDCs with Limited Operating Results (Under \$45mm in Assets)

	Effective Date	Investment Style	Total Assets (in \$ Millions)	Minimum Shares Sold / Funds Released from Escrow	Gross Offering Proceeds Raised Since Inception (in \$ Millions)	Investments (in \$ Millions)	Distributions Declared	Debt on Balance Sheet
Business Development Corporation of America II	September 8, 2014	Diverisified Private Debt	\$.08	No	\$0.0	\$0.0	NA	NA
VII Peaks Co-Optivist Income BDC II, Inc.	March 1, 2012	Diverisified Private Debt	\$39.4	Yes	\$50.0	\$37.5	7.35%	None
Triton Pacific Investment Corporation	September 4, 2012	Diverisified Private Debt	\$3.6	Yes	\$2.9	\$0.0	NA	NA



### **FS Investment Corporation II**





Cash & Equivalents to Total Asse	ets Ratio:6.9%
Asset Type:	Diversified Private Debt
Number of Companies in Portfo	lio:217
Sponsor/Advisor:	Franklin Square Capital Partners
Sub-Advisor:	GSO – Blackstone
Use of Total Return Swap (TRS)	:No*
Assets of TRS:	\$0 Million

\*FS Investment Corporation II terminated the TRS agreement on June 13, 2013





#### Investment Strategy

#### Strategy:

To invest primarily in senior secured, second-lien secured and to a lesser extent subordinated debt of private U.S. companies.

#### Company Size:

\$50 million to \$2.5 billion in revenue.

**Average Portfolio Company Size:** \$257.4 million in EBITDA.

#### Management

Investments are sourced, underwritten and managed in a collaborative effort between Franklin Square (FS) Capital Partners and the sub-advisor, GSO Capital Partners, a Blackstone company.

**GSO - Blackstone** – The credit arm of Blackstone, GSO manages over \$70.2 billion in credit investments. Blackstone is one of the world's largest investment management firms, has roughly \$284 billion in assets under management.

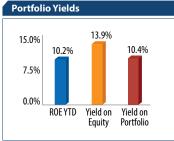
**Franklin Square Capital Partners** – An alternative investments firm founded in 2007 with an experienced team of investment professionals. The firm manages \$13.5 billion in BDC assets.

### 



6%

5%



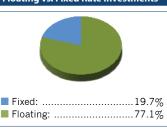


Portrollo Concentration – Top 5 Industries				
Industry	2014 YTD	2013		
Consumer Services	19%	15%		
Energy	13%	16%		
Capital Goods	10%	8%		
Software & Services	7%	7%		

2014*YTD	2013*	2012
7.67%	10.81%	8.82%
2.11%	5.25%	9.67%
3.61%	7.42%	15.58%
	7.67% 2.11%	7.67% 10.81% 2.11% 5.25%

### Floating vs. Fixed Rate Investments

**Telecommunication Services** 



ney statistics	
Total Operating Expense Ratio	.4.7%
Interest Coverage Ratio	7.7x
Weighted Average Interest Rate	.3.2%
Leverage Ratio	27.9%
Taxable Income Payout Ratio*	95.7%
Net Change in Assets Payout Ratio	77.1%
Expense Support % of Distribution	.0.0%

### Contact Information

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"See additional notes on page 19.



### **Additional BDC Notes**

### **Business Development Corporation of America**

- Capital raise dropped partially due to lag time of BD selling agreements between IPO and follow-on offering that went effective July 1, 2014
- 7.75% current yield is highest of funds over \$1 billion in total assets
- Lowest annualized operating expense ratio: 3.67%
- Diversified Investment Vehicles make up 26.1% of portfolio
- Collateralized securities make up 19.2% of portfolio
- 67.3% invested in loans to companies with revenues between \$10 million and \$1 billion

#### **CION Investment Corp.**

- 99.5% of investments have a variable interest rate
- 95% of portfolio comprised of senior debt investments, remainder collateralized securities
- TRS assets total approximately \$365 million highest as a portion of total assets compared to the industry
- Significantly decreased holdings in Healthcare & Pharmaceuticals industry since 2013, 15.4%-7.6% end 3Q

### **Corporate Capital Trust**

- · 3rd largest fund in the industry at \$2.65 billion in total assets
- Total return of 6.70% YTD
- Originated investments account for \$1.14 billion, or 47.3% of the portfolio
- New originations of \$498 million YTD
- Originated portion of portfolio has a forward-looking yield of 11.4%
- Comparatively highest percentage of portfolio in fixed rate investments at 40%
- 19.7% of portfolio invested in Consumer Durables & Apparel industry
- Increased lending capacity from \$490 million to \$655 million on December 1

### FS Energy and Power Fund

- Leads capital raise at \$1.02 billion YTD
- Relatively low current yield of 6.44%, partially due to different asset types and industry focus
- Originated investments account for 31% of the portfolio at a total of \$1.04 billion

New (net of exits) originations amounted to \$403.8 million YTD

#### FS Investment Corp. II

- #1 Leader in total return of 7.67% YTD
- · Closed to new investors since March 5, 2014
- Originated investments account for \$2.2 billion or 54% of the portfolio
- Net new originations of \$1.17 billion YTD
- 19% of portfolio invested in Consumer Services industry

### FS Investment Corp. III

- Despite April 2014 commencement, third-highest capital raise of 2014 at \$550 million
- Originations already account for 32% of the portfolio with \$130 million invested
- Cash comprises over 18% of total assets
- Expense support accounts for only 35% of distributions since recent inception

### **HMS Income Fund**

- Relatively high annualized operating expense ratio of 6.36%, but has improved over time, expenses are expected to drop as fund grows in size and stabilizes
- Originated transactions alongside Main Street Capital are expected to increase as the SEC granted "exemptive relief" as of April 15, 2014, allowing HMS Income and Main Street to make side-by-side investments
- Lowest total return of funds covered at 4.49%
- · Expense support accounts for 42.1% of distribution YTD

#### Sierra Income Corp.

- High current yield at 7.80%
- Largest percentage of originated investments in the industry at 71% of the portfolio for a total of \$363 million out of a \$511 million portfolio of investments
- Relatively high annualized operating expense ratio of 6.98%, but should continue to drop as fund grows in size and stabilizes
- Highest yield on portfolio of open funds at 16.2%, partially attributed to leverage deployed through TRS and borrowings
- 11.6% of distributions YTD attributed to expense support



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